



**Asociación de Proveedores
de Productos Agropecuarios
(México) A.C.**



DRAFT AGENDA
XIII FORUM APPAMEX – NAEGA 2005

CROSSROADS OF THE INTERNATIONAL AND NATIONAL AGRICULTURAL TRADE

DATES November 17 thru 19, 2005

LOCATION *Hotel Presidente Intercontinental Ixtapa-Zihuatanejo.*
Blvd. Ixtapa S/N, 40880 Ixtapa-Zihuatanejo, Guerrero.
For Hotel Room Reservations, please call:
Local (52)(755) **553-0018**, Central Mexico City (52)(55) **5327-7777**, or Toll
Free from the U.S. and Canada **1-800-327-0200**.

THURSDAY, NOVEMBER 17

19:00 – 21:00 WELCOME RECEPTION

FRIDAY, NOVEMBER 18

07:00 – 08:00 BREAKFAST

08:00 – 08:30 REGISTRATION FOR PARTICIPANTS

08:30 – 09:00 WELCOME AND OPENING REMARKS.
Secretariat of Agriculture, Livestock, Rural Development, Fisheries and Food (SAGARPA), Secretariat of Economy, Agricultural Marketing Service, U.S. Department of Agriculture (AMS-USDA), National Agricultural Council (CNA), National Council for Grains and Oilseeds Supply (CONAGO), North American Export Grain Association (NAEGA), Agricultural Products Suppliers Association (APPAMEX).

09:00 – 10:15 KEYNOTE SPEAKERS
The Hemispheric Regional Integration faced to the Challenges of Globalization Process and the Economic Performance of Asia and Europe. Update of the Security and Prosperity Partnership of North America, Chapter Agriculture and Food (ASPAN-SPPNA) Lloyd Day, Administrator of the AMS-USDA. Secretariat of Economy and Agri-Food Safety, Health and Quality National Service (SENASICA)-SAGARPA

10:15 – 10:30 Presentation of the Grains Processing Scientific Complex at the Kansas State University. John Howard, Director of the International Grains Program.

10:30 – 10:45 COFFEE BREAK

10:45 – 12:45 BREAKOUT SESSIONS. OUTLOOK AND PROJECTIONS OF GLOBAL GRAINS AND OILSEEDS MARKETS IN COLLABORATION WITH THE U.S. GRAINS COUNCIL, AMERICAN SOYBEAN ASSOCIATION AND U.S. WHEAT ASSOCIATES

10:45 – 12:15 Corn and by-products, Sorghum, Oilseeds and Oilseed Meals. U.S. Grains Council and Mark W. Andersen, Director Regional, American Soybean Association.



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- 12:15 – 12:45 Vegetable Oils. John Baize. Advisor of the American Soybean Association and President of John C. Baize and Associates.
- 10:45 – 12:45 Wheat by Class, Flour and Wheat Based Foods. Vince Peterson, Vice President of Overseas Operations; Mitch Skalicky, Regional Vice President. U.S. Wheat Associates.
- 12:45 – 14:30 TRANSPORTATION PANEL
- 12:45 – 13:30 Railroad Operational Innovations, Investments and Perspectives for the Growing Mexico-U.S. Cross Border Agricultural Trade. Union Pacific Co., BNSF Railway, Transportación Ferroviaria Mexicana (TFM), Ferrocarril Mexicano (Ferromex)
- 13:30 – 14:30 Upgrading and Strategic Investments in Mexican Merchant Sea Ports. General Coordination of Merchant Ports and Navy, Secretariat of Communications and Transportation (SCT). Port Administrations of Veracruz and Lazaro Cardenas.
- 14:30 FREE LUNCH
- 16:00 – 22:00 TOUR TO LAZARO CARDENAS PORT AND DINNER AT THE TROJE DE LOS ANGELES
- 20:00 – 22:00 RETURN TO THE HOTEL

SATURDAY, NOVEMBER 19

- 07:00 – 08:00 BREAKFAST
- 08:00 – 08:30 REGISTRATION FOR PARTICIPANTS
- 08:30 – 10:15 AGRICULTURAL TRADE REGULATIONS PANEL
- 08:30 – 09:00 Background, Main Principles and Implications of the Phytosanitary Norm for Agricultural Products Imports NOM-028-FITO under Review. Direction General of Plant Health. SENASICA-SAGARPA
- 09:00 – 09:45 Harmonization Process and Regional Access of the Agricultural Trade: Phytosanitary and Quality Regulatory Frameworks and Operational Structures and Systems, as issues for the North American Plant Protection Organization (NAPPO) and the Mexico-U.S. Consultative Grain Industry Group (CGIG). Inspection, Packers and Stockyards Administration (GIPSA)-Animal and Plant Health Inspection Service (APHIS)-USDA, SENASICA-SAGARPA
- 09:45 – 10:15 Evolution and Trends of Phytosanitary Documentation, Inspection and Sampling Border Procedures upon the Growing Agricultural Exchange of Mexico. GIPSA-USDA, SENASICA-SAGARPA
- 10:15 – 11:30 KEYNOTE SPEAKER
Mexico's Political and Economic Policy Scenarios on the Way to the Presidential Elections in 2006. Political Expert Analyst, co-host and participant in TV interviews and talk shows, nationwide journals editorialist.
- 11:30 – 11:45 COFFEE BREAK
- 11:45 – 12:30 OUTLOOK OF MEXICAN GRAINS MARKETS



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Update and Forecast of National Staple Grain Crops and Supply-Demand Estimates of Grains, Oilseeds and By-Products. Agricultural and Fisheries Integrated Information System (SIAP)-SAGARPA.

- 12:30 – 13:30 BIOSAFETY PANEL
- 12:30 – 13:00 Update of the Trilateral Arrangement for Documentation Requirements for Transboundary Movements of GMOs among the U.S., Canada and Mexico. Follow-Up of the Pilot Project (Case Study) Implementation for the Arrangement and of the participating Private Agents and Government Offices. Direction General of International Negotiations Assessment and Follow-Up, Secretariat of Economy; Coordination of International Affairs-SAGARPA
- 13:00 – 13:30 Proposed Talking Points and Perspectives of the International Grain Trade Coalition over the Cartagena Protocol Process on GMOs trade documentation, Biosafety Clearing House, and Adventitious Presence and Thresholds related to Exporter-Importer Approval Processes, towards the COP-MOP 3. Dennis Stephens. International Grain Trade Coalition
- 13:30 – 14:30 AGRICULTURAL DERIVATIVES PANEL
- 13:30 – 14:00 New Geographical Reference Markets and Global Agricultural Commodities Derivatives Launchings. Chicago Board of Trade
- 14:00 – 14:30 Update and Forecast of Funds Investment Portfolios related to Agricultural Derivatives. FCStone Inc. (yet to confirm)
- 14:30 ACKNOWLEDGEMENT FOR THE CONTRIBUTION TO THE GRAIN AND OILSEEDS TRADE DEVELOPMENT AND CLOSING WORDS.
- 14:45 CLOSING LUNCH

OPTIONAL SPORT ACTIVITIES: Please ask to be included when registering if you are interested.
TENNIS, BYKE TOURS Friday November 18 since 16:00 hrs.; Saturday November 19 since 16:30 hrs.

NOTES:

- * Includes simultaneous translation service
- * Rate per person 323.00 USD (companions not attending conferences 46.00 USD)
- * All-inclusive Program if lodging is at the Hotel Presidente Intercontinental, comprising: conferences, cocktail-reception, coffee breaks, breakfasts, lunch and dinner, the forum materials and dinner-show on Friday November 18. Companions: cocktail-reception, all meals and the Port tour and reception or dinner-show.
- * There are 3 available exhibition areas of 3x2 meters inside the ballroom, with a total fare of 552 USD each, and other 4 in the general rooms area for 460 USD, including necessary electrical connections and both days surveillance. Please book it with a minimum anticipation of 10 days, for a proper preparation of areas.
- Casual garment. Probable weather: slightly rainy and hot to warm temperature.



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Information and Subscriptions

Asociacion de Proveedores de Productos Agropecuarios (Mexico), A.C.

APPAMEX

PHONES (011-52)(55) 5208 – 6154 5533 - 4339

FAX (011-52)(55) 5525 - 2776

e-mail appamex@prodigy.net.mx

Return rate per person: 323.00 USD

Companions: 46.00 USD

Deadline for Subscriptions: November 11, 2005.

Please make the deposit or electronic transfer to the following bank and check account

CHECK ACCOUNT BBVA BANCOMER No. 0147455666

SUCURSAL 0088

**FOR "ASOCIACION DE PROVEEDORES DE PRODUCTOS
AGROPECUARIOS (MEXICO), A.C."**

Please send by fax (5255-5525-2776) the deposit or transfer verifying receipts with the filled Registration Form exposed below.

Or send a U.S. bank check for the described amount addressed to "Asociacion de Proveedores de Productos Agropecuarios (Mexico), A.C." to the following address (remember to include the Registration Form):

Durango 245-203. Col. Roma

Mexico City C.P. 06700

MEXICO



Asociación de Proveedores
de Productos Agropecuarios
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Registration Form

Place and date: _____

Name: _____

Company: _____

Business Address: _____

ID Number: _____

Phone number(s): _____

Fax: _____

e- mail: _____

Require a Promotion Stand: Yes No

Registration Form for Sport Tourneys

Please register while subscribing to the Forum

Place and date: _____

Name: _____

Company: _____

Phone number(s): _____

Fax: _____

e- mail: _____

TENNIS BIKE TOUR



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TRANSPORTATION AND LODGING

The Forum rate doesn't cover air or land transportation nor lodging, but we negotiated with Mexicana de Aviación a 10% rate discount for Tourist Class and 20% for Executive Class coming from all international or domestic points to the Forum destination, valid with a code deliverable after subscription and payment, which must be presented to a Mexicana de Aviación Agency or Travel Office of your choice. The discount is valid for your couple and sons between 12 and 20 years old (children with less than 12 years have already a special rate).

We also have negotiated a special rate for your lodging at the Hotel Presidente Intercontinental, around 149.00 USD (individual in single room) or 91.00 USD (double room fully occupied, i.e. at least two occupants per room) per person-day, taxes included, in an all-inclusive plan, exclusively for our event. Please, when calling for reservation, tell the clerk you will be attending the APPAMEX-NAEGA Forum 2005.

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rosalba_ceron@interconti.com
marthapatricia_torres@interconti.com

Please include your credit card number to make the reservation valid, including the following information:

- * Full name of the credit card owner
- * Credit card number
- * Validity date

In case you don't have a valid credit card, we can receive a guarantee deposit amounting one night, Amegybank account number **328596** Houston, TX office, addressed to Inmobiliaria Hotelera El Presidente Chapultepec, S.A. de C.V. For electronic transfers the ABA code is **113011258**. For this case, it's necessary to transmit by fax or e-mail the deposit receipt (to the above referred phones or e-mails) to make valid the guarantee, with visible contents, identifying the "Forum APPAMEX-NAEGA 2005" group and including the Hotel reservation code.



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PAYMENT AND CANCELLATION POLICIES

- **Payments**
 1. It shall be paid the total amount of the rate for your subscription.
 2. The subscription will be done after effective transfer has been made to APPAMEX account, for all payment procedures.
 3. The subscriptions deadline is November 11, 2005.

- **Cancellations.**
 1. It can be refunded 50% of the subscription amount if it is cancelled between 12 and 9 working days before the Forum.
 2. Starting the eighth working day before the Forum no refund could be made.